

STATE OF DELAWARE

DEPARTMENT OF TRANSPORTATION

800 BAY ROAD
P.O. BOX 778
DOVER, DELAWARE 19903

SHAILEN P. BHATT SECRETARY

VIA OVERNIGHT DELIVERY

Telephone (302) 760-2031 Facsimile (302) 739-2254

January 4, 2013

Roadway Data Systems Corporation 9160 Red Branch Road Suite E-6 Columbia, Maryland 21045

Ladies & Gentlemen:

Your firm is awarded Contract No. DOT1233-TRAFFIC_COUNT -Traffic Count, Statewide, at the unit prices contained in your proposal of November 27, 2012, totaling \$48,400.00.

Enclosed are four (4) copies of the documents which must be executed as indicated on the Contract Agreement. Use of the enclosed Contract Agreement is mandatory. No substitutions are permitted.

All enclosed documents must be returned to this office by January 25, 2013. Failure to return the documents by, January 25, 2013 will result in the Department canceling this award.

Fully executed copies of the Contract and a complete set of these documents will be sent to your firm. Do not proceed with work covered by this contract until receipt of Notice to Proceed or Purchase Order.

Your company is required to complete the on-line State Of Delaware Substitute Form W-9 by visiting the Division of Accounting's website: http://accounting.delaware.gov/. It is the vendor's responsibility to act upon this instruction for submitting a new W-9 form, we will not be able to process payments if this is not completed and accepted by the Division of Accounting. You only need to do this one time to be entered into the state system. If you need assistance or have questions, please contact 302-734-6827 or fax your inquiry to 302-736-7909.

Very truly yours, James H. Hoagland Contract Services Administrator

JHH:as Enclosure

cc: Ms. P. Lowe

Mr. D. Boyce Mr. T. Crittenden

